



This is the last opportunity you'll need to take advantage of ever again.

TVCTODAY

Volume VI Issue 7 www.tvcmatrix.com Nov. & Dec. 2007

COMPANY RECORDS

PRO-DRIVER

Most Team Sales in a Year
48,545

Most Personal Sales in a Year
2,039

in a Month
314

in a Week
88

in a Day
27

Most Personal Sales in a Year by a Husband/Wife Team
2,351

MOTOR CLUB

Most Sales in a Month
700

in a Week
300

EVERYONE IS INVITED TO ANNUAL TVC CONFERENCE January 18-20, 2008

All Associates are invited, so make your plans to attend! We have workshops and seminars planned, great food, and always lots of fun seeing old friends and meeting new ones!

Some of our materials will be personalized, so be sure to register with Associate Services as soon as possible. You may also speak with Lynn London who can help you with hotel reservations with our group.

Also, be sure to make travel arrangements NOW. Southwest Airlines has some SUPER deals going on right now if you book your flights early.

Registration begins at 12:00 Noon on Friday and the Conference starts at 5:30 pm that night. Be sure to make your travel arrangements so you don't miss the Opening Ceremonies.

And remember, everyone can qualify to earn Hotel and Travel Allowance through your personal sales, personal recruiting or team sales!

Of course, everyone will get a tour of our new office and Conference Center, and we'll announce our annual award winners and pass out a little cash, but this year, we have

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4885 Sales Contest... Will It Be You?

4885 Sales Winners Will Be Announced at Conference

Hey, Associate! Will you be the winner? As always, the Associates who have sold the most 4885 plans between October 1 and the day before the conference (with first & last payment on-going pay), and still on the books) will win **COLD HARD CASH!** Third place will receive **\$250**. Second place will receive **\$500**, and First place will receive **\$1,000!**

A couple of years ago, a new Associate who started mid-November won it all, so it's anyone's game... new or old! Get to selling!

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All Associates Invited to Annual TVC Conference

something new planned... we will be taping video of virtually everything to be included in a new recruiting website and marketing materials!

Each and every one of you who attend should be prepared to tell your TVC success story! These will be compiled and used for recruiting and marketing purposes.

Details of the conference schedule, workshops and ways to qualify for an expense-paid trip are included in the TVC Annual Sales Conference Schedule of Events.

So set your calendar dates and plan on being there. You won't want to miss it!

Oklahoma Celebrates 100 Years of Statehood!

TVC is a nationwide company that is based out of the great state of Oklahoma. We are proud to let the rest of you know that our state celebrated its 100th Birthday this year. On November 16 state-wide celebrations were held including parades, reenactments of state history, and speeches by several proud Oklahomans, including our very own State Senator, Glenn Coffee. We are proud to be based out of such a super state and look forward to welcoming you all here for the conference.

TOP PRODUCERS

Executive Director's (EDIR) Bonus

- PHP Benefits • Elvia Eaton • Manuel Balderas
- Bennie Rodriguez • Terry Castaneda • Mark Hatchell • Jenny Toulouse
- Jorge Siverio • Sammy Cardella • Melinda Hatherley • Norma Lozoya
- Carmelo Rodriguez
- Sandra Montero • Molly Sammons • C Marketing
- B&G Associates • Cliff Raeder • DM & Associates
- Debi McLellan Tonkovich • Donna Jackson
- Jacquelyn Woodruff
- Justin Coffee • LC Walls
- Al Lawson • Veronica Garza • Wanda Hodges

Total Team Builders*

**any TVC Associate*

- (1st) Debi McLellan Tonkovich with 4,039 team sales
- (2nd) C Marketing
- (3rd) Donna Jackson
- (4th) NW Business Advisors
- (5th) Al Lawson
- (6th) Wanda Hodges

Top NEW Team Builders*

**with TVC under one year*

- (1st) Justin Coffee, with 175 team sales
- (2nd) Denise Cox
- (3rd) Richard Bradshaw
- (4th) Jenny Toulouse
- (5th) Tera Brooks

FOR THE MONTH OF

October

Top Team Builders*

**with TVC under two years*

- (1st) PHP Benefits, with 577 team sales
- (2nd) Jacquelyn Woodruff
- (3rd) Sandra Montero
- (4th) Justin Coffee
- (5th) Sammy Cardella

Top Team Builders*

**with TVC under three years*

- (1st) B&G Associates, with 634 team sales
- (2nd) PHP Benefits
- (3rd) Jacquelyn Woodruff
- (4th) Rudy G Cortez
- (5th) Sandra Montero

Insurance Bonus Winners*

\$600 Bonus

PHP Benefits

\$480 Bonus

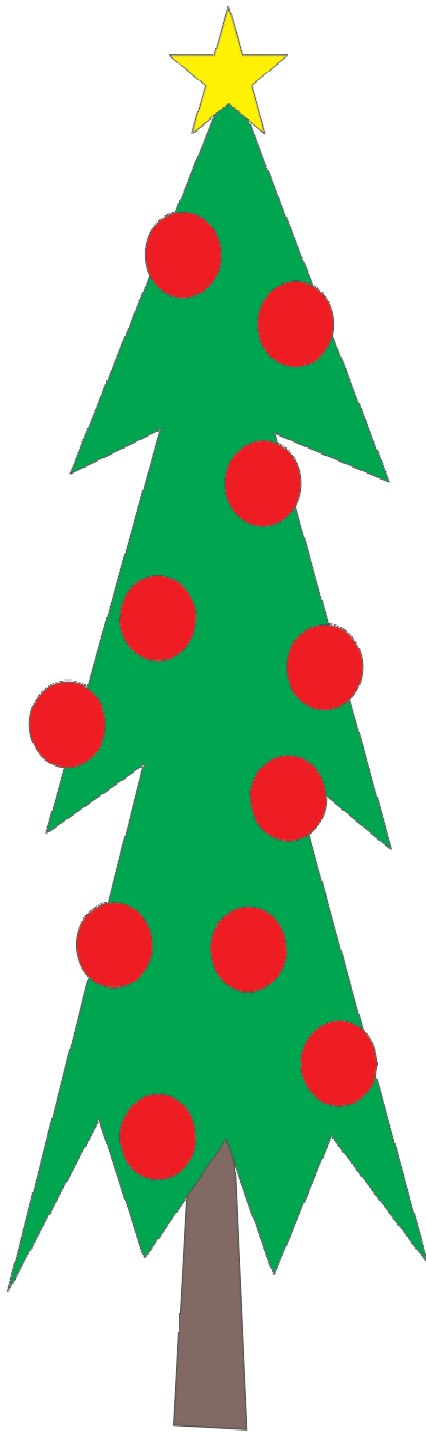
Elvia Eaton • Manuel Balderas • Bennie Rodriguez

\$380 Bonus

Terry Castaneda • Mark Hatchell • Jenny Toulouse • Jorge Siverio • Sammy Cardella

\$213 Bonus

Melinda Hatherley • Norma Lozoya • Carmelo Rodriguez • Sandra Montero • Molly Sammons • C Marketing • Dean Allender • Kelly Chilton • Wanda Hodges • Trina Cooper-Maolud • Veronica Garza



**Merry
Christmas &
Happy New
Year from All
of Us at TVC!**

TOP PRODUCERS

\$100 Bonus

Rashaan Elam • Jill Wilson
• Robert Hill • Ramiro
Talavera • B&G Associates
• Mandy Wilson • Denise
Cox • Jeannie Reed
• Robert Hutnick • Pam
Fronce • Elizabeth Couch
• Lee Bean • Richard
Bradshaw • Rudy G. Cortez

**Winners must meet Insurance Bonus
qualifications to receive the bonus.*

Top Weekly Truck Stop Sales Week of 9/30/07

(1st) Mark Hatchell (32)
(2nd) Elvia Eaton, Manuel
Balderas & Sammy Cardella
(3rd) Wanda Hodges
(4th) Molly Sammons, Sandra
Montero & Veronica Garza
(5th) Richard Bradshaw

Week of 10/7/07

(1st) Elvia Eaton (40)
(2nd) Terry Castaneda
(3rd) Manuel Balderas &
Norma Lozoya
(4th) Olga Magdalena
(5th) Bennie Rodriguez &
Jorge Siverio

Week of 10/14/07

**(1st) Manuel Balderas &
Sammy Cardella (30)**
(2nd) Carmelo Rodriguez &
Elvia Eaton
(3rd) Bennie Rodriguez
(4th) Mark Hatchell
(5th) Robert Hutnick, Trina
Cooper-Maolud &
Veronica Garza

FOR THE MONTH OF *October*

Week of 10/21/06

(1st) Elvia Eaton (36)
(2nd) Bennie Rodribuez
(3rd) Wanda Hodges
(4th) Melinda Hatherley
(5th) Jenny Toulouse

Top States

(1st) Texas (21,406)
(2nd) Tennessee
(3rd) New Jersey
(4th) Oklahoma
(5th) Georgia

Top Monthly Producers

Top Total

Truck Stop Sales

(1st) Elvia Eaton (140)
(2nd) Manuel Balderas
(3rd) Bennie Rodriguez
(4th) Terry Castaneda
(5th) Mark Hatchell

Top Total Sales

(1st) TA Agency (19,199)

Top SBCA Sales

(1st) TA Agency (19,199)

Top Motor Club Sales

(1st) CCC Agency (12,168)

Top Pro-Driver Sales

(1st) PHP Benefits (227)

Top Home Office Sales

PHP Benefits (466)

PLAN YOUR RETIREMENT TODAY!

Most of us agree that Social Security alone will not be sufficient to meet our needs when we actually retire. That is why TVC has developed the Reward Income Program associated with our memberships.

However, it is still important to save during your working years so that you can provide your own retirement income and help your Reward Income to grow.

By using your reward income to build a retirement you not only invest in your future but you can lower your tax base. There are a number of retirement plan options available to you that can help you save for your retirement years. You can choose from a simple IRA, a SEP, a profit sharing plan or a 401(k) plan, to name a few. You can select an option that works for your needs and your ability to fund it.

To help you understand your options, TVC will include a presentation regarding retirement plan options made by Maria Robles Meyers, of M.R. Meyers & Associates, P.C. at the Annual Conference.

TOP PRODUCERS

Executive Director's (EDIR) Bonus

- PHP Benefits ● Elvia Eaton
- Terry Castaneda ● Trina Cooper-Maolud ● Molly Sammons ● Norma Lozoya
- Sammy Cardella
- Carmelo Rodriguez
- Jenny Toulouse ● C Marketing ● Mandy Wilson
- Chuck Cruse ● Sandra Montero ● Cliff Raeder ● DM & Associates ● Debi McLellan Tonkovich
- Donna Jackson
- Jacqueline Woodruff
- Justin Coffee ● LC Walls
- Mark Hatchell ● Melinda Hatherley ● Al Lawson
- Veronica Garza ● Wanda Hodges

Total Team Builders*

**any TVC Associate*

- (1st) Debi McLellan Tonkovich (3,547)
- (2nd) C Marketing
- (3rd) Donna Jackson
- (4th) NW Business Advisors
- (5th) Al Lawson

Top NEW Team Builders*

**with TVC under one year*

- (1st) Justin Coffee, with 159 team sales
- (2nd) Michelle Sharkey-Mendez
- (3rd) Elvia Eaton
- (4th) Denise Alonzo
- (5th) Richard Bradshaw

FOR THE MONTH OF November

Top Team Builders*

**with TVC under two years*

- (1st) Jacquelyn Woodruff, with 522 team sales
- (2nd) PHP Benefits
- (3rd) Sylvia Davis
- (4th) Justin Coffee
- (5th) Michelle Sharkey-Mendez

Top Team Builders*

**with TVC under three years*

- (1st) Jacquelyn Woodruff, with 522 team sales
- (2nd) B&G Associates
- (3rd) PHP Benefits
- (4th) Rudy G. Cortez
- (5th) Sandra Montero

Insurance Bonus Winners*

\$600 Bonus

PHP Benefits

\$480 Bonus

Elvia Eaton ● Terry Castaneda ● Trina Cooper-Maolud

\$380 Bonus

Molly Sammons ● Norma Lozoya ● Sammy Cardella

\$213 Bonus

Carmelo Rodriguez ● Jenny Toulouse ● C Marketing ● Mandy Wilson ● Sandra Montero ● Manuel Balderas ● Bennie Rodriguez ● Michelle Lozon ● Jorge Siverio

\$100 Bonus

Dean Allender ● Wanda Hodges ● Kelly Chilton ● Melinda Hatherley ● Ramiro Talavera ● Elizabeth Couch ● Mark Hatchell ● Terry Dean ● Joyce Poulos ● Robert Hutnick ● Tammy Padilla ● Tracy Lawson ● Christina Carmona ● Robert Hill ● Veronica Garza

**Winners must meet Insurance Bonus qualifications to receive the bonus.*

IT'S EASY TO EARN \$8,000 A MONTH WITH TVC!

You can earn \$8,000 a month by selling just 15 TVC 4885 Pro-Driver memberships each week! Here's how it works: Each TVC 4885 Pro-Driver Plan sale counts for two sales toward bonus.

15 - 4885 sales (paid advance) + the same 15 - 4885 sales (paid through matrix) = \$112.80 per sale (paid at the 30 level) or \$1,691.70 per week, \$6,766.80 per month (the first month).

In the 2nd and consecutive months, you could earn:

Sales Commissions	\$6,766.80
Plus, Insurance Bonus paid for 120 (105 to qualify) sales previous month =	\$480.00
Plus, EDIR Bonus (qualified previous month) paid for \$5 ea. on 60 sales current month =	\$300.00
Subtotal =	\$7,546.80

Plus, in a year or so, you could be qualifying for as much as \$800 in retirement income each month.

Subtotal =	\$7,546.80
Matrix Retirement Income =	\$800.00
TOTAL =	\$8,346.80 per month!

Aim high! Set your goal to sell fifteen 4885 plans each week!

Congratulations to Three New Additions to the TVC Family

Virgil's latest (and probably last) grandson, Spencer Owen Coffee was born to Justin and Courtney Coffee on October 30. He weighed 6 lbs. 12 oz. Courtney, Spencer and the family are all doing well and looking forward to the holidays.

Also, Debi McLellan Tonkovich is a proud grandmother of Mark Edward, born to her daughter and son-in-law Christina and Chad Presley. Born on November 30, Mark weighed 8 lbs. and measured 19 3/4 inches. After a difficult pregnancy, Christina and Mark are recovering in the hospital, doing well, and look forward to getting out soon to spend the holidays at home.

And last, but not least, congratulations to Jeannie Reed, who is grandmother to baby Jack Edward. Jack was born on November 5, weighed 5 lbs. 3 oz. and was 18 inches long. Mom, baby and family are all doing well.

Congratulations to all of you. Our prayers to you and your families.

TOP PRODUCERS

FOR THE MONTH OF November

Top States

(1st) Texas (16,391)

(2nd) Tennessee

(3rd) New York

(4th) Illinois

(5th) New Jersey

Top Monthly Producers

Top Total

Truck Stop Sales

(1st) Elvia Eaton (121)

(2nd) Terry Castaneda

(3rd) Trina Cooper-Maolud

(4th) Molly Sammons

(5th) Norma Lozoya

Top Total Sales

TA Agency (11,203)

Top SBCA Sales

TA Agency (11,203)

Top Motor Club Sales

CCC Agency (9,349)

Top Pro-Driver Sales

PHP Benefits (190)

Top Home Office Sales

PHP Benefits (381)

Top Weekly

Truck Stop Sales

Week of 10/28/07

(1st) Molly Sammons (35)

(2nd) Elvia Eaton

(3rd) Trina Cooper-Maolud

(4th) Terry Castaneda

(5th) Melinda Hatherley

Week of 11/4/07

(1st) Trina Cooper-Maolud (51)

(2nd) Elvia Eaton

(3rd) Terry Castaneda

(4th) Norma Lozoya

(5th) Melinda Hatherley

For New Associates: UNDERSTAND YOUR BONUSES TO EARN ADDITIONAL INCOME!

It's easy to earn extra income each month. Read below for a quick overview of some of the bonuses you can earn. Talk to your upline, or review "Understanding Your Marketing Plan" in the Sales Training Manual for details about qualifying.

Insurance Bonus*

based on personal sales (Monthly Bonus):

45 - 64 sales = \$100 Bonus	105 - 189 sales = \$480 Bonus
65 - 84 sales = \$213 Bonus	190 - 249 sales = \$525 Bonus
85 - 104 sales = \$380 Bonus	250+ sales = \$600 Bonus

EDIR Bonus

(Monthly Bonus):

75 personal sales or 3 first-level legs with 25 sales per leg qualifies you for \$5 per sale on all personal sales and team sales down to next qualifying EDIR during the following month.

NO Chargeback and NO Truck Stop Rent Bonus

(Weekly Bonus):

10-11 Commissionable Sales = 75% Discount off CBs and TS Rent
12+ Commissionable Sales = NO CBs or Truck Stop Rent!

Cash Winner Bonuses Increase Your Income!

For example, when you sell 4885 ProDriver memberships, you could earn:

# of Sales	Comm. Adv. per Sale	Comm. Adv. per Week	Comm. Adv. per Year
Up to 7	\$82.78	\$579.47	\$30,132.65
8-9	\$87.78	\$790.04	\$41,081.98
10-11	\$90.28	\$993.10	\$51,641.30
12-14	\$92.78	\$1,298.95	\$67,545.30
15-19	\$97.78	\$1,857.86	\$96,608.62
20-29	\$102.78	\$2,980.68	\$154,995.26
30+	\$112.78	\$3,383.46	\$175,939.92

Plus, you earn reward income**! Since we started the 3X8 Matrix Reward Program in January 2004, we already have Associates earning over \$4,000 in reward commissions every month, over and above their sales commissions!

* You must have a current membership worth \$42.90 or above to qualify for the Insurance Bonus.

** Reward commissions are membership based. You must have a current membership of \$5.95 or above to earn reward commissions.

TOP PRODUCERS

FOR THE MONTH OF November

Week of 11/11/07

(1st) Molly Sammons & Terry Castaneda (25)

(2nd) Elvia Eaton, Jenny Toulouse, Joyce Poulos & Mandy Wilson

(3rd) Terry Dean

(4th) B&G Associates, Jorge Siverio, Manuel Balderas & Michelle Lozon

(5th) Sammy Cardella & Sandra Montero

Week of 11/18/07

(1st) Sammy Cardella (27)

(2nd) Molly Sammons

(3rd) Carmelo Rodriguez

(4th) Elizabeth Couch

(5th) Norma Lozoya & Sandra Montero

CLUB WINNERS

FOR THE MONTH OF

October

Monthly Individual Sales Club Winners

19,000 Club

TA Agency

12,000 Club

CCC Agency

2,000 Club

FEF Agency

1,000 Club

ABC Agency
AI Agency

900 Club

GN Agency

600 Club

NWC Agency

400 Club

PHP Benefits
IN Agency
AC Agency

300 Club

MI Agency
CA Agency

200 Club

USR Agency
Bob O'Brien

160 Club

Dee Merit

140 Club

Elvia Eaton

110 Club

Manuel Balderas

100 Club

Bennie Rodriguez

90 Club

Art Shackelford • Jenna Wolf •
Terry Castaneda • Mark Hatchell

80 Club

Jenny Toulouse • Jorge Siverio •
Sammy Cardella • Melinda
Hatherley • Norma Lozoya •
Carmelo Rodriguez

70 Club

Sandra Montero • Molly Sammons •
C Marketing • Dean Allender

60 Club

Kelly Chilton • Wanda Hodges • Trina
Cooper-Maolud • Veronica Garza •
Rashaan Elam

50 Club

Jill Wilson • Robert Hill • Ramiro
Talavera • B&G Associates • Mandy
Wilson • Delise Cox

Weekly Individual Sales Club Winners

8000 Club

TA Agency

7000 Club

CCC Agency

6000 Club

TA Agency

1000 Club

CCC Agency • ABC Agency

700 Club

AI Agency • GN Agency

600 Club

NWC Agency

300 Club

IN Agency • AC Agency • MI Agency

200 Club

AI Agency

100 Club

PHP Benefits • CI Agency • USR
Agency • CA Agency

80 Club

PHP Benefits • USR Agency

50 Club

Bob O'Brien

40 Club

Elvia Eaton • Dee Merit • Bob O'Brien

30 Club

Mark Hatchell • Elvia Eaton • Manuel
Balderas • Sammy Cardella • Bennie
Rodriguez • Dee Merit

20 Club

Wanda Hodges • Molly Sammons
• Sandra Montero • Veronica Garza
• Richard Bradshaw • Art Shackelford
• C Marketing • Frank Schultz • Jenna
Wolf • Jenny Toulouse • Dee Merit
• Terry Castaneda • Manuel Balderas
• Norma Lozoya • Olga Magdaleno
• Bennie Rodriguez • Jorge Siverio
• Carmelo Rodriguez • Elvia Eaton
• Robert Hutnick • Trina Cooper-
Maolud • Melinda Hatherley •
Sammy Cardella

Monthly Team Club Winners

4000 Club

Debi McLellan Tonkovich

3800 Club

C Marketing

1500 Club

Donna Jackson

1400 Club

NW Business Advisors
AI Lawson

1100 Club

Wanda Hodges

900 Club

GN Agency

800 Club

Molly Sammons

600 Club

Abrendal Smith
B&G Associates

500 Club

PHP Benefits
Mark Hatchell

400 Club

Veronica Garza
Jacquelyn Woodruff
AC Agency

CLUB WINNERS

FOR THE MONTH OF

November

Monthly Individual Sales Club Winners

11000 Club

TA Agency

9000 Club

CCC Agency

3000 Club

IO Agency

2000 Club

FEFAgency • IOS Agency

1000 Club

GN Agency • AH Agency • FSG Agency • ABC Agency

900 Club

AS Agency

600 Club

NWC Agency • AC Agency

400 Club

AA Agency • MI Agency • AD Agency

300 Club

NAC Agency • IN Agency • PHP Benefits

200 Club

KA Agency • USR Agency • FMM Agency

160 Club

Bob O'Brien

140 Club

Dee Merit

120 Club

AI Agency
Elvia Eaton

110 Club

Terry Castaneda

100 Club

Trina Cooper-Maolud • Molly Sammons

90 Club

Norma Lozoya

80 Club

Art Shackelford • Sammy Cardella
• Carmelo Rodriguez

70 Club

Jenny Toulouse • C Marketing • Mandy Wilson • Sandra Montero • Manuel Balderas

60 Club

Bennie Rodriguez • Michelle Lozon • Jorge Siverio • Jenna Wolf • Dean Allender • Wanda Hodges • Kelly Chilton • Melinda Hatherley

50 Club

Ramiro Talavera • Elizabeth Couch • Mark Hatchell • Terry Dean • Joyce Poulos • Robert Hutnick • Tammy Padilla

Weekly Individual Sales Club Winners

6000 Club

CCC Agency

4000 Club

TA Agency

3000 Club

IO Agency

2000 Club

FEF Agency

1000 Club

CCC Agency • GN Agency • TA Agency • FSG Agency • ABC Agency

600 Club

NWC Agency

500 Club

AC Agency

400 Club

MI Agency • AA Agency

300 Club

GN Agency • IN Agency

200 Club

AI Agency • FMM Agency

100 Club

TCD Agency • IN Agency

90 Club

PHP Benefits • USR Agency

80 Club

PHP Benefits • TCD Agency

70 Club

PHP Benefits • CI Agency

50 Club

Trina Cooper-Maolud • CA Agency

40 Club

Bob O'Brien • Lang Enterprises • Dee Merit • Elvia Eaton

30 Club

Molly Sammons • Bob O'Brien • Dee Merit • Elvia Eaton • Trina Cooper-Maolud • Terry Castaneda • Norma Lozoya • Bob O'Brien

20 Club

Sammy Cardella • Molly Sammons • Lang Enterprises • Art Shackelford • Terry Castaneda • Elvia Eaton • Jenna Wolf • Jenny Toulouse • Joyce Poulos • Mandy Wilson • Terry Dean • Melinda Hatherley • Manuel Balderas • Richard G Bradshaw • Mark Hatchell • Bennie Rodriguez • C Marketing • David Pinkerton • Kelly Chilton • Sandra Montero

Monthly Team Club Winners

3500 Club

Debi McLellan Tonkovich

3300 Club

C Marketing

1300 Club

Donna Jackson • NW Business Advisors • AI Lawson

900 Club

Wanda Hodges

800 Club

Molly Sammons

500 Club

Jacquelyn Woodruff • B&G Associates • Abrendal Smith

400 Club

Manuel Balderas • PHP Benefits • Veronica Garza • Mark Hatchell