

Truckers Voice in Court

We Win Over 92% Of Our Cases!



24 HOURS A DAY
ALWAYS!

All 50 States-All
Provinces of Canada.



**All 50 States-All
Provinces of Canada.
We Protect your CDL!
Moving and Non-Moving.
English • Spanish • Hindi • Russian
Punjabi • Cantonese and More...**

- Reward Program
- Roadside Assistance
- Prescription Discounts
- Vision Discounts
- Cash Appearance Bonds
- Accident Protection
- 50,000 AD&D
- Referral Bonus Program



The Company That Does It Right!!

Motor Club of America Enterprises, Inc.

PRO-DRIVER MOTOR PLAN

THIS IS NOT AN INSURANCE CONTRACT NOR AN AUTOMOBILE LIABILITY OR PHYSICAL DAMAGE
POLICY AND DOES NOT COMPLY WITH ANY FINANCIAL RESPONSIBILITY LAW.

YOU SAY Commercial Motor Vehicle Safety Act of 1986

(INVITE THEM TO THE BOOTH!)

Where are you from?
Have you had a ticket?
Are you married?

Because.....

s License:

Operator shall not have more than one driver's license.

An information system will be established to serve as a clearing house so a state or employer may check the status of a driver's CDL.

7 Information System:

#10 Serious Traffic Violations Involving Commercial Vehicle**

(a) 2 serious violations within a
3-year period = 60-day suspension

(b) 3 serious violations within a
3-year period = 120-day suspension



YOU SAY

** Pote

Two tickets can cause
you some problems, so
we fight them all.

ts



You

**are Covered
throughout**

USA and Canada

in any

**Licensed Highway
Motor Vehicle**

YOU SAY

You are covered in the
U.S.A. and in Canada in
anything you drive.



FREE Representation **for your 1st and 2nd Covered**

MOVING AND NON-MOVING VIOLATIONS

3rd citation is \$25, and \$50 for every citation thereafter

YOU SAY» Following Too Close
Speeding

We fight "following too closely," "speeding," "logbook," "overweight," "equipment" ... any moving or non-moving violation.

» Many Others . . .

Through the court of original jurisdiction.

NOT applicable when charged with any drug or alcohol-related matter; driving without a valid operator's permit, license, or tag; a felony; leaving the scene; past-due citations; parking or environmental charges; appeals or warrants.

REMEMBER: Your membership goes with you in any licensed motor vehicle . . . private, company, or commercial!



FREE DATAQ CHALLENGES

FOR TVC 4885 PRO-DRIVER MEMBERS

**WE HELP KEEP YOUR PSP REPORT
CLEAN AND ACCURATE!**

YOU SAY....

You know that a Bad CSA Score
or A Bad PSP Report
can cause you as much trouble in your Business as
Points on your MVR!!

On every ticket Our Provider Attorney work for you that
results in a Challengeable Reduction
We will automatically do a DataQ Challenge
when you provide us with the
corresponding inspection report to
keep your PSP Report Clean.

HOW DO YOU STACK UP AGAINST

A TVC 4885 Pro-Driver membership
Safety Accountability is a measure
an accurate record is important to you
dismissed, amended and reduced violations
results in a challengeable reduction,
the corresponding inspection report. We



PRO-DRIVER

3200 W. WILSHIRE BLVD. OKLAHOMA CITY, OK 73116 • 1-800-288-2666

You will IMMEDIATELY receive
a membership card like this

YOU SAY

Here is your
membership card. We
are open to assist you 24
hours a day.

TVC PRO-DRIVER® INC.	
Member Name _____	Enrollment Date _____
Number _____	Expiration Date _____
Call for traffic violation representation at:	
1-800-288-2889	
Motor Club of America Enterprises Inc.	Marketed By: TVC Marketing Associates®, Inc. 3200 W. Wilshire Blvd. PO Box 20490 Oklahoma City, OK 73156-0490 (405) 843-2722

**America's Most Prestigious
Pro-Driver Card!**

Sign it and place it next to your Driver's License.

TVC PRO-DRIVER MEMBER TESTIMONIALS



Name: Dwight Speer
City: Camden, WI
Employer: Martin Transportation

I was stopped at the scales in California, and received several violations ranging from speeding, logbook, and equipment. The total fines assessed were \$1,400. TVC got the fines reduced to \$76 with no points on my CDL. I am a three year member.

YOU SAY

**Have you ever driven
in California???? Look
at this \$1,400 ticket ---
reduced to \$76 with no
points....**



Recently, I received a speeding ticket for going 72 in a 55 mph zone in the Atlanta area. TVC represented me to verify a course of action. The lawyer was able to reduce the charge to 62 miles per hour, so I would not get any points; and the fine that I had already paid was returned to my lawyer uncashed. You can bet that I'm one happy customer, and would recommend this service to everyone driving!

Richard McBurnett

SERIOUS TRAFFIC VIOLATION REPRESENTATION

**Your membership will provide
DEFENSE
for charges such as
manslaughter, involuntary
manslaughter,
vehicular homicide, or
negligent homicide, due to a
serious traffic accident,
through the
court of original jurisdiction..**

**Any fines or court costs are member's
responsibility. NOT applicable when charged with
any drug or alcohol-related matter; driving without
a valid operator's permit, license, or tag; a felony;
leaving the scene; past-due citations; parking or
environmental charges; appeals or warrants.**

YOU SAY

**And pay 100% of your
legal defense...**





TVC PROVIDER MEET THE

YOU SAY

This member was in a serious accident where three people died. He was charged with 3 counts of misdemeanor death. He was facing 18 years in jail, a \$4,500 fine and three-year suspension.

We got him no jail time, no probation, and only a \$500 fine. He couldn't drive in North Carolina for one year.

We paid over \$30,000 to defend him.
He paid zero.

In a highly publicized case that was featured on CNN newspaper, Joe Smith (not his real name) was charged with **3 counts of misdemeanor death** by vehicle involving an accident which resulted in three deaths and a number of injuries when his truck ran into a bus.

Each of the three counts was punishable by a maximum of six years imprisonment **(total possible 18 years)**, \$1,500 in fines **(total possible \$4,500)**, and loss of license for one year **(total possible 3 years)**. Thanks to TVC and the Provider Attorney and pursuant to a plea arrangement with the State, Mr. Smith received the following:

NO JAIL TIME

NO SUPERVISED PROBATION

\$500 FINE

ONE YEAR REVOCATION OF DRIVING PRIVILEGES IN STATE WHERE ACCIDENT OCCURRED. HOWEVER, HE IS ALLOWED TO DRIVE IN HIS HOME STATE AND ALL OTHER REMAINING STATES IN THE U.S.

YOU SAY

Now I hope this never happens to you. And, of course, Mr. Driver, this wouldn't be covered if the charge was drug or alcohol related.

PRE-EXISTING CITATIONS

You are entitled to representation
for covered moving and non-moving violations
issued prior to and 10 days after effective date
for \$295* per citation, provided **YOU SAY**

- Advise TVC of the ticket by phone
- Send in handling fee (\$295*) and Power of Attorney Certificate
- Allow **10 working days** prior to court date

Do you have a ticket now?
(No).

Great! We'll skip this page.

If yes, see training manual

* The Pre-Existing handling fee is **\$295** provided that the citation is received in the home office **more than 10 business days prior to the court date**.
If the citation is received with **5 or less business days** remaining until the court date, the Pre-Existing handling fee is **\$395**.

Your membership also includes . . .
2½ Hours of Attorney Time per claim
To help COLLECT DAMAGES
when you receive

YOU SAY

We give you 2 ½ hours
of attorney's time for
personal injuries and
property damage
claims.

PERSONAL INJURIES

or sustain

PROPERTY DAMAGES

of \$2,000 or less.



* Most accidents worked on a contingency fee basis.

YOU SAY

We give you free attorney consultation on all other legal matters with a 25% discount if you choose to use their service.

25% DISCOUNT

PROVIDER ATTORNEY SERVICE

You will receive a **25% discount** off of the provider attorney's normal hourly rate on any legal matter not specifically covered under this Membership Plan. These fees are between you and your attorney.

Your provider attorney may require a retainer fee before beginning work on your case.



How it Works:

- Should you require an attorney with an unusual specialty or in a remote location, TVC will conduct a search for an appropriate attorney to provide the legal benefits for you.
- In order to secure the services of an attorney at a 25% discount off of his standard hourly rate, contact TVC with details of your legal matter. This will enable us to properly refer an attorney.
- Contact TVC by phone 3-5 business days after your initial contact, for your Provider Attorney's name and phone number. Once you have your attorney's name, you will need to **agree with him upon a fee** (at 25% off his normal rate). You should then **maintain contact with him**, and you should **provide him with the necessary information he requires** to successfully complete your case.

HAVE YOU EVER HAULED A LOAD YOU DIDN'T GET PAID FOR?

You Can Get Same Day Pay...

**As a TVC Pro-Driver Member, If YOU sign up as a new CLIENT with
Our Strategic Partner TBS Factoring Service,**

Your FIRST 5 LOADS of \$2000 or Less will be FACTOR FEE FREE

WHICH IS A SAVINGS TO YOU OF UP TO

\$500



YOU SAY

Do you have your own Authority?

Yes

**Have you ever hauled a load and didn't
get paid?**

**Our Strategic Partner TBS Factoring has Same
Day Pay and as our member you can get
your 1st 5 loads factored fee free.**

**LOW RATES
FLAT RATE
Non-Recourse**

**SAME
DAY
PAY**

**FUEL ADVANCE
40%-50%
Advance Rate
Available**

**FUEL CARDS
EFS & COMDATA
SAVINGS**

**Recourse
Factoring
Rates As Low As
1%**

**Paperwork
and
Bookkeeping**

**Truck
Insurance
Down-Payment
Assistance**

**Start Up Bundle
LOWEST PRICE
ANYWHERE**

**Permitting
IFTA / UCR
IRP**

Service

**Dispatch
Service**

ARE YOU READY TO BE YOUR OWN BOSS?

Let Our Strategic Partner **TBS Factoring Service** Assist YOU in
Navigating Through to FMCSA Authority Maze!!!

As a TVC Pro-Driver Member TBS will...

START UP BUNDLE - **Lowest Price Anywhere**. Includes MC#/DOT, UCR & more

INSURANCE - Competitive Rates and **Deferred Down-Payment Program**

DOT COMPLIANCE - TBS can help make sure you **Pass DOT Compliance Audit.**

PERMITTING - Everything you need to Run

DISPATCH SERVICE - Elite Dispatch firm

FACTORING - **Same day CASH FOR**
Advances ...

YOU SAY

Do you want to be your own boss?

Our Strategic Partner TBS Factoring can help you get
your own Authority for the lowest price anywhere.

They even have an insurance deferred down
payment program and as our member you can get
your 1st 5 loads factored fee free.

Your **FIRST 5 LOADS** of **\$2000** or Less will be **FACTOR FEE FREE**

WHICH IS A SAVINGS TO YOU OF UP TO \$500

Discount Benefits

For Ongoing Pay Members

Auto:

24 Hour Road
(dispatch on

24 Hour Tow
(Dispatch On

Legal Coverage for
violations in their Private Passenger Vehicle

New Vehicle Dealer Cost Information
Discounts at Jiffy Lube
Discounts at MAACO

YOU SAY
Motor Club benefits
when you or your
spouse are in a private
passenger vehicle

Passenger Vehicle



Touring & Travel:

Free Auto Trip Routing Service

Emergency Room Locator Service

Discounts at Hotel / Motels Throughout the US

Discounted Vacation Condominium Rentals

Discount Car Rental with Avis, Hertz, Dollar,
Budget, Enterprise and National



Discount Legal Services:

FREE Simple Will

Deeplly Discounted Services:

Waiver Divorce -
Simple Will and Trust -
Bankruptcy (Chapter 7) -
Incorporation -

Member Rate

\$210.00
\$170.00
\$495.00
\$295.00

Non-Me

\$750.00
\$280.00
\$750.00
\$500.00

YOU SAY
plus a free will and set
legal discounts for other
matters.

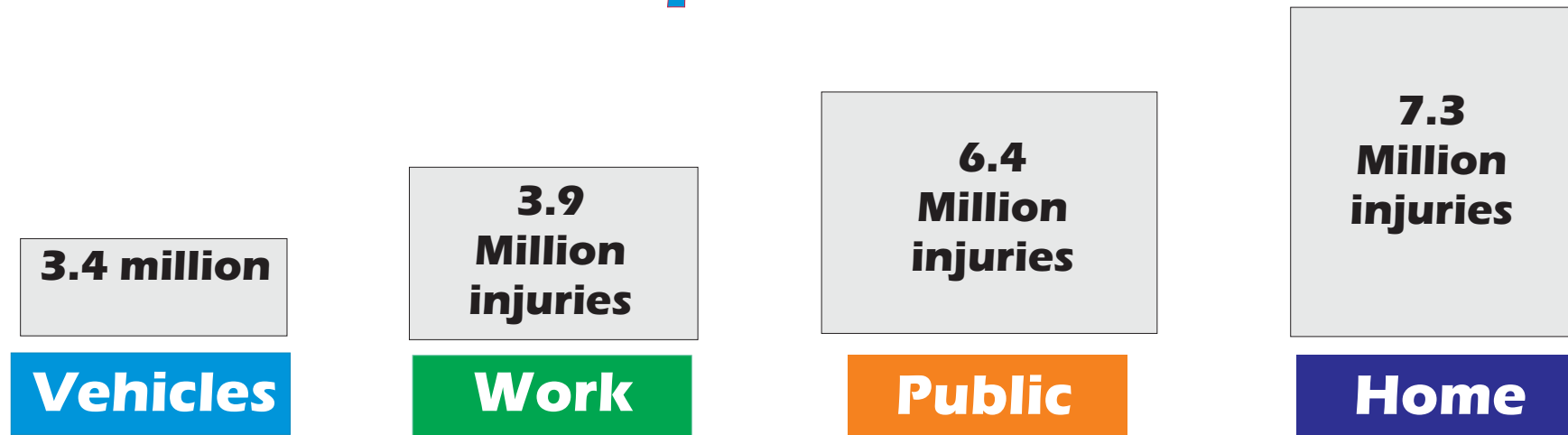


The National Safety Council Says:

Every 12 minutes someone is killed on the highways

Every 1 ½ seconds someone becomes a hospital patient
as a result of an automobile accident

Your membership covers **ALL** accidents



Up to 50,000 Accidental Death & Dismemberment Benefit Summary

Under the TVC Pro Driver comprehensive Accidental Death, Dismemberment and Loss of Use coverage, you have the choice of electing yourself only, you and your spouse, or you and your family. This coverage pays benefits in the event a covered Member death, dismemberment or loss of use (i.e. paralysis).

A selection of one of the three options must be made by the Member and returned to us for coverage

Option A
Member Only
\$50,000*

Option B
Member & Spouse
\$25,000* each

Option C
Family
Member: \$30,000*
Spouse \$15,000*
Child(ren) \$3,500*

**We give you \$50,000
of AD&D.**

* Benefit amount (Principal Sum) payable may be reduced for dismemberment, loss of use, loss of sight, speech or hearing, depending on severity of loss.

Driver Appreciation Day

WIN \$1,000 CASH!

\$\$\$

**YOU'VE PAID YOUR DUES, MAYBE NOW
IT'S PAYBACK TIME**

As an active 4885 TVC Pro-Driver member with a valid CDL you are automatically entered to win \$1,000. Each month, we'll randomly draw one lucky driver to win \$1,000 cash in honor of Driver Appreciation Day.

TVC PRO-Driver.com



NO PURCHASE NECESSARY TO ENTER OR WIN. Subject to monthly "Entry Periods" and full Official Rules available at www.tvcmatrix.com/driverappreciationdrawing.pdf. Entrants must have an active CDL and be either: i) legal residents of the 50 US or DC who are at least 18 years of age, or ii) legal residents of Canada (excluding Quebec) who are at least the age of majority in their province or territory of residence. Limit of 1 entry per person per monthly Entry Period drawing. Void where prohibited.



TVC Pro-Driver Reward Program

Receive 200 Reward Dollars at Sign Up
and
Receive 100 Reward Dollars Each Month With Your Active Membership

Shop Online at TVCTProDriverRewards.com

Lowest Price Guarantee

Every item we offer is reviewed each day to guarantee that our Retail Price (that's the price before your Reward Dollars are applied) is the lowest you will find at online sites including:

**Amazon.com
Overstock.com
Sears.com
Zappos.com**

**Macys.com
Nordstrom.com
Sephora.com
BedBathAndBeyond.com**

**Walmart.com
Target.com
BestBuy.com
...And More!!!**

Travel is reviewed each month to guarantee that our Retail Price (that's the price before your Reward Dollars are applied) is the lowest you will find at online sites including:

Orbitz.com

Travelocity.com

Expedia.com

Hotels.com

...and More!

If you find a lower qualifying price online than what you paid, we will give back your Reward Dollars and refund the difference.

Gift Cards

at places where you spend money each month - 10% - 40% discounts





TVC Pro-Driver

Driver Referral Program

Go to:
tvcreferral.com
And sign up with

Using my Referral Code



TVC Pro-Driver

Driver Referral Program

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tvcreferral.com
And sign up with

Using my Referral Code



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Driver Referral Program

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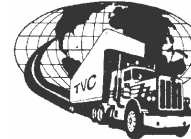


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TVC Pro-Driver

Driver Referral Program

Go to:
tvcreferral.com
And sign up with

Using my Referral Code

\$50 Driver Referral Reward



You can also receive \$50
in Referral Rewards every
time you refer a Driver.

You receive \$50 in rewards for each driver who signs up at tvcreferral.com using your Referral Code. Reward \$\$\$'s can be applied to: 1) Monthly Membership Payment 2) Toward Bonds 3) Toward Fines 4) Also... You can Redeem your Reward \$\$\$'s in CASH

YOU SAY

Plus, your
membership is tax-
deductible.



Membership is **Tax Deductible***

***Varies by state.**

Professional memberships are normally tax deductible.
Please check with a local accountant.



SUMMARY OF BENEFITS:

4885

Discount Services

COMMERCIAL VEHICLE COVERAGES:

Covers member only in the US & Canada, in any commercial motor vehicle licensed for highway use.

MOVING & NON-MOVING VIOLATION REPRESENTATION

Provider Attorney representation in the court of original jurisdiction on all covered moving and non-moving violations.

PRE-EXISTING TICKETS

Traffic violation representation by Provider Attorneys for \$295 handling fee per citation issued prior to or on your enrollment date. \$395 handling fee if the ticket is received in the home office with 5 or less business days before the court date.

SERIOUS TRAFFIC VIOLATIONS

Provider Attorney representation in the court of original jurisdiction for criminal charges of manslaughter, vehicular manslaughter, or negligent homicide, directly arising from a traffic accident occurring after your enrollment date.

25% LEGAL DISCOUNT

Any legal matter that is not specifically covered may be referred to a Provider Attorney under a 25% discount service.

FREE DISCOUNT CARD

24/7 Doctor • Physician Network • Surgical Network • Prescriptions • Eye care • Hearing Aid • Dental

OTHER DISCOUNT SERVICES

Hotel/Motel • Grocery Coupons • Emergency Roadside Dispatch

DRIVERS LICENSE PROTECTION

Up to 2 ½ hours of Provider Attorney's time to protection of your right to drive and (in case of accident) recovery of damages & personal injury expenses.

FREE DATAQ CHALLENGES

Free DataQ Challenges for dismissed, amended and reduced violations handled by TVC Provider Attorneys.

PERSONAL PASSENGER VEHICLE COVERAGES:

Covers member and member's spouse living in the same household.

EMERGENCY TOWING SERVICE

Pays for towing to nearest servicing facility.

EMERGENCY ROAD SERVICE

Pays reasonable charges to get your car started, fix flat tires, gas, jumps, unlocks etc.

REIMBURSEMENT FOR EMERGENCY TRAVEL & LIVING EXPENSES

Up to \$750 for local lodging and meals, transportation or rental car if your car is disabled as a result of an auto accident more than 100 miles from your home.

CUSTOM MAPS & TRIP ROUTING

Free step-by-step computerized mapping services.

CAR RENTAL DISCOUNTS

Discounts on car rentals at thousands of rental locations.

PROVIDER ATTORNEY SERVICES FOR NEW CAR WARRANTY**

Up to \$250 for a provider attorney's fees upon the enforcement of a valid written warranty.

LAWYER'S REPRESENTATION FOR MOVING TRAFFIC VIOLATIONS**

Pays for a provider attorney to represent you in the court of original jurisdiction for covered moving violations.

COLLECTION SERVICE FOR DAMAGES TO YOUR CAR**

Up to \$250 for a provider attorney's fees when collection is made for damages to your car.

LAWYER'S SERVICES FOR AUTO MANSLAUGHTER & AUTO ASSAULT & BATTERY DEFENSE**

Referral to a provider attorney for representation against charges of manslaughter, involuntary manslaughter, or negligent homicide, directly arising from a traffic accident.

\$500 ARREST BOND CERTIFICATE

Your Motor Club membership card may be used in lieu of cash bail up to \$500.

REIMBURSEMENT FOR BAIL BOND PREMIUM

Up to \$325 reimbursement of the cost of a bail bond if you are detained for motor vehicle violations.

SPECIAL MOTOR CLUB PERSONAL AUTO ACCIDENT INSURANCE

Up to \$2,500 for loss of life, limb or sight. Up to \$5,000 after 24 months.

AMBULANCE SERVICE*

Up to \$100 for ambulance service from the scene of an automobile accident.

\$50,000 AD&D BENEFIT

Pays member up to \$50,000 in case of accidental death or dismemberment and loss of use, worldwide, 24 hours a day, 365 days a year, on or off the job. Coverage provided by Individual Assurance Company. Member must complete additional form for enrollment in AD&D benefit.

WORLDWIDE TRAVEL ASSISTANCE

Medical assistance, information assistance, legal assistance, and personal assistance while you are traveling, anywhere in the world!

** These services not available in Texas, per legislation.*

*** In California, coverages provided by Insurance Underwriter. Limitations may apply.*

DRIVER REWARDS PROGRAM!

Receive 200 Reward Dollars at sign up and receive 100 Reward Dollars each month with your active membership.

Shop Online at TVCProDriverRewards.com • Lowest Price GUARANTEE

- Dining Discounts - Over 70,000 restaurants; over 325,000 offers
- Hotel Discounts - Over 25,000 properties
- Shopping Discounts - Over 4,000 brand-name products
- Gift Card Discounts - Over 150 brand-name gift cards 10%-40% off

PRICE: \$48.85 per month

When using the language attorneys, representation, legal services, consultation or other similar language, we are referring to referrals to a Provider Attorney. Provider Attorneys are those attorneys who have agreed to provide the services referenced herein to our members. This represents a summary of benefits only. See membership packet for complete explanation of benefits, provisions and exclusions. Discount Health Care Benefits: WellDyne. These benefits may be discontinued at any time and may be subject to geographic availability.

Administered by Motor Club of America Enterprises, Inc.

09072018

FOR MORE INFORMATION: 1(800) 288-2889



SUMMARY OF BENEFITS:

GREEN PLUS Discount Services

COMMERCIAL VEHICLE COVERAGES:

Covers member only in the US & Canada, in any commercial motor vehicle licensed for highway use.

MOVING & NON-MOVING VIOLATION REPRESENTATION

Provider Attorney representation in the court of original jurisdiction on all covered moving and non-moving violations, for a handling fee of \$25 per citation.

PRE-EXISTING TICKETS

Traffic violation representation by Provider Attorneys for \$295 handling fee per citation issued prior to or on your enrollment date. \$395 handling fee if the ticket is received in the home office with 5 or less business days before the court date.

SERIOUS TRAFFIC VIOLATIONS

Provider Attorney representation in the court of original jurisdiction for criminal charges of manslaughter, vehicular manslaughter, or negligent homicide, directly arising from a traffic accident occurring after your enrollment date, for a handling fee of \$25.

DRIVERS LICENSE PROTECTION

Up to 2 ½ hours of Provider Attorney's time for protection of your right to drive and (in case of accident) for recovery of damages & personal injury expenses.

PERSONAL PASSENGER VEHICLE COVERAGES:

Covers member and member's spouse living in the same household.

EMERGENCY TOWING SERVICE

Pays for towing to the nearest servicing facility.

EMERGENCY ROAD SERVICE

Pays reasonable charges to get your car started, fix flat tires, gas, jumps, unlocks, etc.

REIMBURSEMENT FOR EMERGENCY TRAVEL & LIVING EXPENSES

Up to \$750 for local lodging and meals, transportation or rental car if your car is disabled as a result of an auto accident more than 100 miles from your home.

CUSTOM MAPS & TRIP ROUTING

Step by step computerized mapping services free of charge to members.

CAR RENTAL DISCOUNTS

Discounts on car rentals at thousands of rental locations.

PROVIDER ATTORNEY SERVICES FOR NEW CAR WARRANTY**

Up to \$250 for a Provider Attorney's fees upon the enforcement of a valid written warranty.

LAWYER'S REPRESENTATION FOR MOVING TRAFFIC VIOLATIONS**

Pays for a Provider Attorney to represent you in the court of original jurisdiction for covered moving violations.

COLLECTION SERVICE FOR DAMAGES TO YOUR CAR**

Up to \$250 for a Provider Attorney's fees when collection is made for damages to your car.

LAWYER'S SERVICES FOR AUTO MANSLAUGHTER & AUTO ASSAULT & BATTERY DEFENSE**

Referral to a Provider Attorney for representation against charges of manslaughter, involuntary manslaughter, or negligent homicide, directly arising from a traffic accident.

\$500 ARREST BOND CERTIFICATE

Your Motor Club membership card may be used in lieu of cash bail up to \$500.

REIMBURSEMENT FOR BAIL BOND PREMIUM

Up to \$325 reimbursement of the cost of a bail bond if you are detained for motor vehicle violations.

SPECIAL MOTOR CLUB PERSONAL AUTO ACCIDENT INSURANCE

Up to \$2,500 for loss of life, limb or sight. Up to \$5,000 after 24 months.

THEFT REWARD

Will pay \$1,000 for information leading to the arrest and conviction of anyone who steals your privately owned vehicle. Does not pay on-duty police officers or family members.

AMBULANCE SERVICE*

Up to \$100 for ambulance service from the scene of an automobile accident.

** These services not available in Texas, per legislation.*

*** In California, coverages provided by Insurance Underwriter. Limitations may apply.*

DRIVER REWARDS PROGRAM!

Receive 200 Reward Dollars at sign up and receive 100 Reward Dollars each month with your active membership.

Shop Online at TVCPProDriverRewards.com • Lowest Price GUARANTEE

- Dining Discounts - Over 70,000 restaurants; over 325,000 offers
- Hotel Discounts - Over 25,000 properties
- Shopping Discounts - Over 4,000 brand-name products
- Gift Card Discounts - Over 150 brand-name gift cards 10%-40% off

PRICE: \$31.90 per month

This represents a summary of benefits only. See membership packet for complete explanation of benefits, provisions and exclusions. When using the language attorneys, representation, legal services, consultation or other similar language, we are referring to referrals to a Provider Attorney. Provider Attorneys are those attorneys who have agreed to provide the services referenced herein to our members.

Administered by Motor Club of America Enterprises, Inc.

CLOSE THE SALE...

IMMEDIATELY pick up the packet. (Build value...)

We are going to give you this card, stickers for your truck and your logbook. Here are your power of attorneys. If you have a ticket or accident, call this 800# and they will help you. Here is a summary of your benefits that we talked about.

What is your name?.... What is your address?.... What is your phone number?... What is your social?

Complete the membership card while chatting (about the weather, where he's headed, the price of gas, anything but the price). Do not mention check, bank, credit card, etc. Once you complete the top part of the application, say, "We bill you through your bank, do you have that card in your wallet?"

Look the driver in the eye, hold out your hand, and BE QUIET!

Once you have payment, say, "By the way, we like to do a first and last month draft so that your membership is never cancelled by mistake, is that okay?"

Have the member sign the app. Give him his packet.

Shake his hand and tell him Thank You and to Drive Carefully

PRE-EXISTING TICKETS

If a driver has a ticket, he is only thinking about the ticket. Tell him we can help him... then sell the membership as above. When you get to the Pre-Existing page, tell him he will send the handling fee to TVC, all you need today is to get the membership started so we can get working on his ticket.

Take the stand that if he had had this membership, he would not be in pre-existing status, but the next time he gets a ticket, he will just need to call it in.

Remember, you are not an attorney. Tell him he needs to speak with one of our legal supervisors so that they can help him with his ticket. And remind him that it requires a membership for that to happen.

Free consultations for the 25% discount and pre-existing citations are all handled the same way. A membership is required to speak with a legal supervisor.

If they want a guarantee, tell them we are not in business because we aren't doing our job. If anyone can win, we can. They won't be disappointed.